

VC Network (VCN) and  
National Venture Capital Association  
present

“Surviving the Storm:  
The Future of the VC-Industry”  
with

Professor Paul Gompers,  
Harvard Business School

November 6, 2002

Olympic Club at Lakeside  
San Francisco, CA

Sponsored by

There is no doubt that the venture capital (VC) industry has experienced a tremendous reversal of fortune. Despite steep declines, some pundits still predict an even more difficult road ahead.

In his most recent book, "**The Money of Invention: How Venture Capital Creates New Wealth**", Professor Gompers argues that the VC-industry must undergo further transformation before it can enter its next growth phase. He postulates that the venture funds that will thrive going forward will be those that are large, structured and professionally managed.



Professor  
Paul Gompers

Come join us as Professor Gompers and a panel of distinguished VCs demystify our industry's workings and share their views on its future.

### Program:

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| 04:45pm - 05:15pm | Registration and Book Signing   |
| 05:15pm - 05:30pm | Opening Comments by Mark Heesen, NVCA   |
| 05:30pm - 06:30pm | Keynote by Paul Gompers, Harvard Business School  |
| 06:30pm - 07:30pm | Panel Discussion: The Future State of the VC-Industry<br>- Martin Gagen, 3i Group<br>- Alan Austin, Accel Partners<br>- David York, Paul Capital<br>- Alan Salzman, VantagePoint Venture Partners<br>- Barry Taylor, Warburg Pincus |
| 07:30pm - 09:30pm | Dinner  |

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**Important Notice:** Please note that this event is open to VCN members only and seating is limited. To guarantee your admission, please RSVP to [ira@technologypartners.com](mailto:ira@technologypartners.com). Please also note that this will be held at the Olympic Club at Lakeside and not at the Post Street location. For driving directions, please go to - <http://www.olyclub.com/images/Visitors/maptolakeside.pdf>